

U.S. ARMY MEDICAL RESEARCH AND MATERIEL COMMAND (USAMRMC)

A trusted partner for
leading biomedical research
and materiel innovation for
global health.

MG James K. Gilman
Commanding General, USAMRMC



Advanced Planning Briefing for Industry and Small Business Conference

26 April 2011



Responsively and responsibly create and deliver medical information and products for the warfighting family.



CORE OUTCOMES

Fielded Medical Knowledge

Fielded Medical Materiel

CORE PROGRAMS

Medical Research & Technology Program

(1) Basic Research, (2) Applied Research, and (3) Advanced Technology Development to **prove tech-base concepts** for medical products (drugs, biologics & devices) and information

Medical Advanced Development Program

(4) Advanced Component Development & Prototypes and (5) System Development & Demonstration of tech-base concepts or commercial products into **FDA-approved war-ready medical products**

Medical Strategic & Operational Logistics Program

Acquire, field, distribute, centrally manage, sustain/maintain and dispose of medical products, supplies and equipment from the tech-base, advanced development, or from the commercial sources

SPECIAL PROGRAMS



Congressional Special Interest Program



SPECIAL OUTCOMES

Targeted Outcomes

Current Efforts to Assist Prime and Sub Contractors in Federal Government Contracting



Proactive and Strategic Approach via Personal Meetings, Outreach Events, and Telephonic or On-Line Knowledge Transfer



**US Army Medical Research Acquisition Activity
(USAMRAA) <http://www.usamraa.army.mil>**



**USAMRMC's Office of Small Business Programs
(OSBP)
<http://www.mrmc.smallbusopps.army.mil>**



**Fort Detrick Business Development Office (FDBDO)
<http://www.fdbdo.com>
Contractor Support - conveniently located off post**



Key Mechanisms to Assist Prime and Sub Contractors in Federal Government Contracting



-  **USAMRMC & Fort Detrick on-line forecast of projected and anticipated procurements**
-  **Solicitations posted and updated routinely**
-  **Continuous collaboration with Fort Detrick contracting community - approximately 10 procurement activities, including: USAMRAA, NAVMEDLOGCOM, US Army Corps of Engineers, Baltimore District, NCI, SAIC, USDA, Technology Application Office, and others**
-  **Public access to solicitations via Army Single Face to Industry Acquisition Web Site**
<https://acquisition.army.mil/afsi/>
-  **Available vendor data base of contractors**



Fort Detrick Business Development Office (FDBDO)



Collaborating for Mutual Success

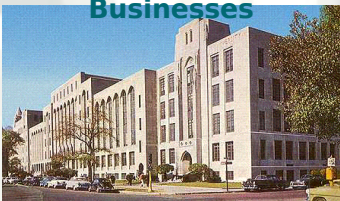
Gateway to Working Together



Fort Detrick Offices and Facilities



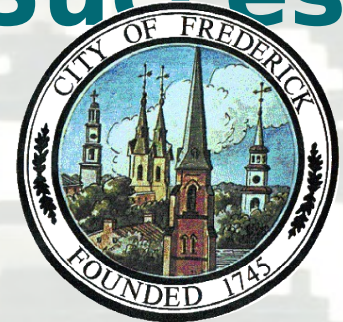
Small/Medium/Large Businesses



Colleges and Universities



www.fdbdo.com



LET US NOT FORGET WHY WE ARE HERE

